

# MEDIAKIT 2024

Ad rates no. 63, valid from 01 October 2023, as per: 1 July 2024







#### Target group:

The recipients of DRAHT and WIRE are managing directors, manufacturing and production managers, designers, technicians and engineers as well as people who determine the manufacturing process, decide on investments and thus have an influence on the technical development of their enterprise.

Industries include: Manufacturers and suppliers of and for wire, steel bar, cables, wire ropes, wire mesh and gauze, springs and formed parts and their customers in mechanical engineering, plant production and the automotive industry, the electronics and IT sector, shipbuilding and aircraft construction.

Print run: 5,600 copies DRAHT, 4,100 copies WIRE

Qualified circulation: 5,531 copies DRAHT, 4,035 copies WIRE

Frequency: 6 times per year DRAHT, 4 times per year WIRE

**Volume:** 75<sup>th</sup> Volume DRAHT, 74<sup>th</sup> Volume WIRE

#### Membership:

ICFG (International Cold Forging Group)
IWMA (International Wire+Machinery Association)
Netzwerkdraht e.V. (network of the German wire industry)
VDFI (German spring industry association)
VDKM (German wire and cable machinery manufacturers association)

















# **Brief Description:**

Focus on the world of wire: The trade magazine DRAHT and the independent English-language WIRE cover the complete process chain of the wire industry. That is why decisionmakers and experts from wire production and processing, spring manufacturing and cable production read both industry magazines. With the printed editions and the and the various digital media channels, DRAHT and WIRE are the right communication environment for you and help you to place your message. This makes DRAHT and WIRE are the ideal access to your target group.

DRAHT and WIRE provide managers in the wire processing industry with essential information and decision-making aids for business and operational practice. Interviews and reports on successful solutions in planning, production, and quality assurance, complemented by relevant results from research and development, as well as product presentations, form the basis

For more than 70 years, DRAHT and WIRE have

gone with the spring, wire and cable industry and have been leaders in this sector. The close contact to the industry is also reflected in the active participation in national and international associations, societies, and research associations

DRAHT and WIRE are just as worth reading for the businessman as for the technician. As the mouthpiece of the industry, we provide specialist information for all market participants. Analyses, research, economic, market and trade fair reports directly affecting the industry are also included. Further research contributions are published as white papers.

Thanks to the joint strategic orientation of DRAHT and WIRE, you can reach your international markets with the English WIRE and the DACH market with DRAHT. Both trade magazines effectively bring your message to the target group that is a potential buyer of your products and services.



Jörg Dambock Editor-in-Chief Tel.: +49 951 861-118 joerg.dambock@meisenbach.de









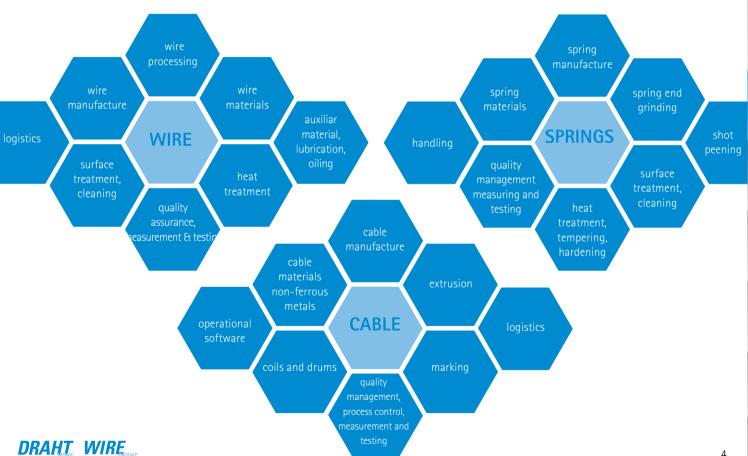








# The following topics are the subject of continuous reporting







TOPICS DATES













# Furthermore DRAHT and WIRE report on:



### Further categories are:

industry news | orders+projects, associations, people, business, trade fairs, conventions research, products | for manufacturers, products | from the industry, media























# Topics and Dates DRAHT

### 1/2024 March Wire | Springs | Cable

Editorial deadline 31 01 2024

Advertising deadline 07 02 2024

> Publication date 01.03.2024

Pre-Trade fair issue for wire 2024 Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems. winding, unwinding and rewinding equipment, c-technologies, quality management, measuring and testing, heat and surface treatment, joining grids, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and shaped part

### 2/2024 April Wire | Springs | Cable

Editorial deadline 01 03 2024

Advertising deadline 08 03 2024

> Publication date 05.04.2024

Trade fair issue for wire 2024 Focus on wire | springs | cable+ropes In this issue, DRAHT presents trade fair highlights. new processes, technologies and trends from the world's leading trade fair of the wire industry.

#### Trade fairs

wire 2024, Dusseldorf Automatica, Munich Surface, Stuttgart

### 3/2024 June Wire | Springs | Cable

Editorial deadline 10 05 2024

Advertising deadline 17 05 2024

> **Publication date** 13.06.2024

Focus on springs | cable+ropes materials, production, spring end grinding, shot peening, tempering, hardening, quality management, measuring and testing, sorting, storage / heat and surface treatment, c-technologies; extrusion, stranding, auxiliaries, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking





















# **Topics and Dates DRAHT**

4/2024 August
Wire | Springs | Cable

Editorial deadline 22.07.2024

Advertising deadline 29.07.2024

Publication date 22.08.2024

#### Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems, winding, unwinding and rewinding equipment, c-technologies, quality management, measuring and testing, heat and surface treatment, joining grids, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and shaped part

Trade fairs parts2clean, Stuttgart

5/2024 October
Wire | Springs | Cable

Editorial deadline

Advertising deadline 25.09.2024

Publication date 22.10.2024

#### Focus on springs

materials, production, spring end grinding, shot peening, tempering, hardening, quality management, measuring and testing, sorting, bearing, heat and surface treatment, c-technologies

**Trade fairs**SPS, Nuremberg

6/2024 December
Wire | Springs | Cable

Editorial deadline 06.11.2024

Advertising deadline 13.11.2024

Publication date 06.12.2024

Focus on cable+ropes

materials, production, extrusion, stranding, aids, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking, c-technologies process control, quality management, measuring and testing, fibre optic cables

This issue includes the DRAHT wall calendar 2025



















# **Topics and Dates WIRE**

# 1/2024 February Wire | Springs | Cable

Editorial deadline 19.01.2024

Advertising deadline 26.01.2024

Publication date 21.02.2024

### Pre-Trade fair issue for wire 2024 Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems, coiling, decoiling and recoiling equipment, c-technologies, quality management, measuring and testing, heat and surface treatment, joining, meshes, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and formed part

Trade fairs wire Mexico, Monterrey/Mexico

### 2/2024 March Wire | Springs | Cable

Editorial deadline 22.02.2024

Advertising deadline 29.02.2024

Publication date 25.03.2024

Trade fair issue for wire 2024
Focus on wire | springs | cable-tropes
In this issue, WIRE presents trade fair highlights, new
processes, technologies and trends from the world's
leading trade fair for the wire industry.

Trade fairs wire 2024, Dusseldorf

















# **Topics and Dates WIRE**

3/2024 September
Wire | Springs | Cable

Editorial deadline 07.08.2024

Advertising deadline 14.08.2024

Publication date 11.09.2024

#### Focus on springs

materials, production, spring end grinding, shot peening, tempering, hardening, quality management, measuring and testing, sorting, bearing / heat and surface treatment, c-technologies.

Trade fairs wire China, Shanghai/China Casmi Spring World, Rosemont, IL/USA MSV, Brno/Czech Republic

# **4/2024 November** Wire | Springs | **Cable**

Editorial deadline 03.10.2024

Advertising deadline 10.10.2024

Publication date 05.11.2024

#### Focus on cable+ropes

materials, manufacturing, extrusion, stranding, auxiliaries, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking, c-technologies, quality management, measuring and testing, fiber optics

## Trade fairs wire India, Mumbai/India















€

PRINT

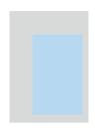
### Ad Rates and Ad Formats\*



### 1/1 page

B: 210 mm x 297 mm

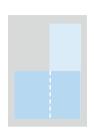
4.950.- €



### Junior Page

B: 142 mm x 201 mm

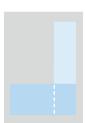
3,010,-€



### 1/2 page

B: 102 mm x 297 mm B: 210 mm x 147 mm

2,800.-€



### 1/3 page

B: 72 mm x 297 mm B: 210 mm x 98 mm

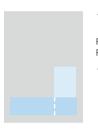
2.150.- €



### 1/4 page

PS: 184 mm x 59 mm PS: 90 mm x 127 mm B: 55 mm x 297 mm B: 210 mm x 76 mm

1.860.-€



### 1/6 page

PS: 184 mm x 45 mm PS: 59 mm x 127 mm

1,430.- €



### 1/8 page

PS: 184 mm x 27 mm PS: 90 mm x 59 mm

1,090.-€



Front cover page 2nd cover page 3rd cover page Back cover page Eve-catcher

Lead page

Surcharge for other compulsory placement instructions and confirmed placements

5.600.-€ 5.450.-€ 5.300.-€ 5,550.-€ 3.915.-€

2,420.-€

+10%

\* Special formats on request

PS: Print Space

B: Bleed

Formats = width x height

Ad formats bleed off: Bleed ad format plus 3 mm allowance on all sides



Placement agreements are invalid, if the publishing house is not provided on time with the necessary data by ad submission and closing date deadline.





### Ad Rates and Ad Formats

Colours:

Colours from the Euro Colour Scale CEI 12-66 DIN 16539 included in price /

special colours

(no discount available) each 1,250.- €

20 % Ad specials:

Inserts/price per thousand

up to 25 q:

up to 23 g.

510.- €

615.- €

Magazine format:

DIN A 4, 210 mm wide x 297 mm high

Discounts:

Ads within 12 months (insertion year):

Frequency discount

3 Ads 5 % 6 Ads 10 %

9 Ads 15 %

12 Ads

Correction and release details:

A release cycle is included in the excellent price for the following products:

Advertorial Print, Eye-catcher, Lead story, Advertorial Online, Special Newsletter.

Each additional cycle is charged at a flat rate of 150.- €

Maximum format available for loose inserts: 205 x 297 mm

Rates for bound inserts on request



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Daniel Moser Media Consultant Tel.: +49 951 861-129 daniel.moser@meisenbach.de



















### **Advertorial Print**

As an increasingly popular advertising medium, the Advertorial offers you plenty of scope to communicate content. The reading flow is not interrupted, on the contrary - text and images are embedded in the editorial section both in terms of look and feel.

# ADDED VALUE FROM ADVERTISING WITH ADVERTORIALS

Your advertising message will benefit from intensive exposure with an enduring impact – creating reader value that lasts! Don't just give your B2B target group advertising input but use storytelling to build long-term trust in your company. By including your logo, you will enhance the profile of your brand. In addition, the strong and trusting relationship we have with our readers will automatically transfer to your advertorial!

# 1 page Advertorial: 3.570.- €

You send us your text and images and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel.

We need: 2 images | Company logo | Main text minimum: 1,600 characters | Maximum: 3,000 characters (incl. spaces, headings and captions).

# Texts researched and produced on behalf of the editorial staff (price on request):

The text is written by our editors in consultation with you and then adapted to the DRAHT/WIRE layout.\*

# 1/2 page Advertorial: 2.040.- €

You send us your text and images and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel.

We need: 1-2 image | Company logo | Main text minimum: 600 characters | Maximum: 1,500 characters (incl. spaces, headings and captions).

# Texts researched and produced on behalf of the editorial staff (price on request):

The text is written by our editors in consultation with you and then adapted to the DRAHT/WIRE layout.\*

We will also be glad to publish your advertorial online as an option. You will find the prices for this on page 19.















<sup>\*</sup> Travel expenses will be charged to the customer without surcharge.

Our correction and release details can be found on p. 11.



# Eye-catcher

The "Eye-catcher" is our creative double-sided format 2/1. If you have a beautiful picture of one of your products or of your company, it gets a very special appearance with our eye-catcher.

# Double-sided eye-catcher: 3,915,- €

We need the following data from you:

- a meaningful picture in landscape format and in printable quality (\*jpg, 300 dpi or 4,961 x 3,508 pixels)
- a short descriptive text (\*.txt, \*.docx) with max. 800 characters (including spaces)
- Your desired web address (URL)
- QR code

Images and text are embedded in the look & feel of the editorial environment.

The price includes an approval cycle. You will receive the final version for approval before going to press.

Delivery of the data by the respective editorial deadline of the booked issue. The page is marked as an advertisement.



Our correction and release details can be found on p. 11.

















# Lead page

With our "Lead page", you can skilfully showcase your image as an eye-catcher on an entire print page. The lead page opens up a new subject area or a specific focus topic in the magazine.

# One-sided lead page: 2,420,- €

We need the following data from you:

- a picture, ideally based on the focus topic, in portrait format and in printable quality (\*jpg, 300 dpi or 1,748 x 2,480 pixels)
- a short descriptive text (\*.txt, \*.docx) with ca.
   300 characters (excluding spaces)
- your desired web address (URL)
- QR code to video or machine description

Images and text are embedded in the look & feel of the editorial environment

The price includes an approval cycle. You will receive the final version for approval before going to press. Delivery of the data by the respective editorial deadline of the booked issue.

The page is marked as an advertisement.

Our correction and release details can be found on p. 11.



















# DRAHT - Wall Calendar 2025 (enclosed in issue 6/2024 with an edition of 5,600 copies)



Placements and number of banners are variable

220 mm x 60 mm **1,750.-** € 110 mm x 60 mm **990.-** € I 10 mm x 60 mn **990.**– € 110 mm x 60 mm **990.-** € 10 mm x 60 mm **990.-** €

















# **Specifications**

Magazine format: 210 mm wide x 297 mm high

Print space: 184 mm wide x 260 mm high

**Printing and binding methods:** 4c offset printing (80 lpc-screen, PSOcoated\_v3.icc) on double-sided multi-coated paper. Wire stitching or adhesive binding. For colour ads genuine proofs are necessary.

Data creation and delivery: Please send us your ads ready for publishing in one of the programs and formats mentioned above, if possible as PDF/X-4 data (Output Intent: PSO-coated\_v3.icc) with 3 mm bleed. We are happy to provide you with InDesign PDF job options and color profiles for PDF creation. Binding proofs are desirable for colour advertisements.

Should it be necessary to edit other files or adapt the layout, we have to charge you our cost price of 115.- €/hour.

Your data can be processed by us with the

following programs:

- Adobe Acrobat Pro DC
- Adobe InDesign (Version CC)
- Adobe Illustrator (Version CC)
- Adobe Photoshop (Version CC)

Image data in original sizes requires a resolution of 300 dpi (min. 600 dpi for line drawings). Indexed, LAB and RGB image data are converted by an in-house generated separation curve into the CMYK mode (the colour space is modified). This can lead to colour deviations, for which we cannot assume any liability.

**Colours:** Bio-Printing inks (CMYK), special colours available on request.

**Proof:** When making the proof please consider that our printer works with standard PSO-ISO 12647-2 values both in the preparatory and in the printing stages. If you are unable to provide us with a binding colour proof or can only supply a digital colour printout, please note that your file will be printed in compliance with the PSOcoated v3.icc.

If you are interested, please contact Odine Gränke who will also tell you the costs.

Data storage: Data will be archived. Unchanged

rerun is generally possible. A data guarantee is, however, not assumed.

**Guarantee:** By sending incomplete or differing data (texts, colours or images) we do not assume any liabilities for the correct print. Faulty exposure caused by incomplete or flawed files, incorrect settings or incomplete information will be invoiced to the customer. This also applies to additional composition and reproduction work as well as the creation of flawed proofs.

#### Contact:

Odine Gränke, Media coordination odine.graenke@meisenbach.de
Tel.: +49 951 861-195

#### Delivery address:

Schleunungdruck GmbH Inserts: for attention of Thomas Gesell Eltertstraße 27 97828 Marktheidenfeld/Germany Tel.: +49 9391 6005-9133

















### Distribution

### Subscription prices 2024\*

Print DRAHT WIRE		
Issues per year		6 <b>+</b> 4
Domestic incl. postage and 7% VAT	120 €	64 €
Abroad Europe	130 €	72 €
Abroad world	160 €	90 €

Digital WIRE			DRAHT
Digital		110,- €	54,-€
Premium (Print +	Digital) domestic	135,- €	79,- €
Premium (Print +	Digital) europe	145,- €	87,- €
Premium (Print +	Digital) world	175,- €	105,- €

\*Prices valid from 01.01.2023. All prices incl. delivery charges.

Terms of payment: After invoicing by bank transfer, credit card or PayPal.

**European Union (EU):** If you provide us with your tax identification number, it will be tax-free, otherwise we will have to add 7% VAT for magazines.

Other foreign countries: VAT-free

# Geographical distribution adress potential DRAHT and WIRE

Germany, Austria, Switzerland	6.902
Europe	5.204
Asia	1.899
South America	691
North America	806
Africa	135
Oceania	94
	15.731

#### Range (print + online)

DRAHT	5,600 copies
WIRE	4,100 copies
Website DRAHT*	25,966 impressions
Website WIRE*	19,001 impressions
Newsletter DRAHT	2,500 recipients
Newsletter WIRE	3,700 recipients
X	404 follower
LinkedIn	426 follower
umformtechnik.net*	149,780 impressions

status: July 2023 \* Ø 2023 TOPICS DATES





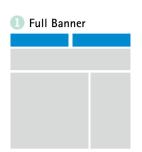








# Ad Banner on umformtechnik.net/draht and umformtechnik.net/wire



size: 560 x 110 pixels price\*: 875.- € price\*\*: 1.340.- €



size: 1,170 x 110 pixels price\*: 1,275.- € price\*\*: 1,905.- €



size: 300 x 250 pixels price\*: **875.-** € price\*\*: 1.275.- €

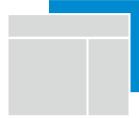
\*\*\*This banner is also visible in the mobile version and always remains in the field of

view of the reader.



price\*: 1.275.- € price\*\*: 1,905.- €

# Hockeystick



size: 735 x 110 pixels + 160 x 600 pixels price\*: 1,275.- € price\*\*: 1.905.- €

### 6 Webskin



size: (2x) 160 x 600 pixels+ 1,200 x 110 pixels

price\*: 1,855.- € price\*\*: 3.090.- €

### Range online Ø 2023

Website DRAHT	25,966 impressions
Website WIRE	19,001 impressions
umformtechnik.net	149,780 impressions

#### Discounts:

- Combination discounts are available for simultaneous ad bookings in print and online.
- Individual cross-media offers are available on request.
- \* price for www.draht-magazin.de or www.wire-magazine.de
- \*\* price for www.draht-magazin.de and www.wire-magazine.de
- duration: 4 weeks
- Delivery of the banner data incl. linking by e-mail indicating the customer name to Odine Gränke (odine.graenke@meisenbach.de).
- Formats valid from 1 April 2023.

















### **Advertorial Online**

Our readers should definitely know about your product innovations, your company news or your trade fair?

Then place your message in our editorial environment by booking an advertorial. We will place your information as an article on our website and integrate it into the most fitting category.

#### Advertorial quidelines:

- Headline: max. 35 characters, teaser text: max. 350 characters, Main text: max. 2,000 characters
- 1-2 images, minimum width: 1,000 pixels (16:10), 72 dpi

All advertorials will be published in the newsletter DRAHT or in the newsletter WIRE and prominently displayed as slider on our website www.umformtechnik.net as well as on one of the object websites (DRAHT or WIRE)!

Price: 920.- €

Bookable in combination with print adverts – we will be happy to make you an individual offer.

**Optional:** Book our social media package! Take advantage of our reach on the social networks. If requested, we will publish the advertorial on X and LinkedIn.

Surcharge: 200.- €





In the slider on our home page, your advertorial is always visible for 10 seconds.



Click here or take a picture – here you get to the Advertorial Online example















# M

# Ad Opportunities Newsletter



General information: The DRAHT- and the WIRE-Newsletter inform on all important news of the metal working industry. They are sent in HTML-format.

Data formats: JPG, 700 x 120 pixels, max. size 100K Data delivery: Advertising banners should be delivered ready for publication at least 6 working days before the publication date. Delivery by email, quoting the customer's name, to Odine Gränke (odine.grænke@meisenbach.de).

#### Rates per Ad (Banner):

670.- € (DRAHT) 670.- € (WIRE)

#### Special Newsletter

Our special newsletter is an exclusive newsletter. You as a customer can deliver up to two advertorials and a banner, which will be integrated into the special newsletter. We will publish the advertorials on our website and link to them from the newsletter.

For data protection reasons, we cannot send out a layout that you have designed to our newsletter recipients. Instead, your content will be presented in the look & feel of an editorial newsletter. Our team adds one or two editorial articles to the newsletter, which also contributes to the authentic appearance of the format.



#### 1-2 Advertorial(s):

 Headline: max. 35 characters, teaser text: max. 350 characters. Main text: max. 2,000 characters

• 1-2 images, minimum width: 1,000 pixels (16:10), 72 dpi

Banner: 700 x 120 pixels, max. 100K

Price: 2,150.- € (DRAHT)
Price: 2,150.- € (WIRE)

Our correction and release details can be found on p. 11.

































# **Cross-Media Opportunities**



# umformtechnik • NET









5 Websites with more than 2,8 Mio. impressions per year

125,000 contacts per year via our newsletter mailing list

1 App for four magazines

3 LinkedIn profiles

2 X accounts

18 print issues/ ePaper / digital issues per year

over 87.220 print copies with 1.100 subscribers per year















### Contact Persons

#### Ad Sales & Distribution:

#### Head of Media Consultant:

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Türkive

Feustel Fairs & Travel Y Emre Yardimci

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34425 Bevoğlu, İstanbul

**+90 212 2459600** 

FAX +90 212 2459605

nemre.yardimci@feustelfairs.com.tr

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IBAN: DE50 7905 0000 0047 9552 65

Kto-Nr.: 47955265 BLZ: 790 500 00 BIC: BYLADEM 1SWLI

#### Terms of payment:

3% discount on payment before publication. 2% discount on payment within 8 days from date of invoice, net 30 days from invoice. Place of fulfilment and court of jurisdiction is Bamberg. (Unless otherwise determined by law)

All prices exclude VAT, which is charged at the currently applicable rate. Our Standard Terms and Conditions apply: https:// umformtechnik.net/wire/content/AGB













