

MEDIAKIT 2022

Ad rates no. 61, valid from 01 October 2021, as per: 08 February 2022







German magazine for the spring, wire and cable industry

Quality made in Germany.

Target group:

The recipients of DRAHT and WIRE are decision makers and staff responsible for sourcing, technical investments and development: Managing directors, manufacturing and production managers, designers, technicians and engineers as well as people who determine the manufacturing process, decide on investments and thus have an influence on the technical development of their enterprise.

Industries include: Manufacturers and suppliers of and for wire, steel bar, strip, cables, wire ropes, wire mesh and gauze, springs and formed parts and their customers in mechanical engineering, plant production and the automotive industry, the electronics and IT sector, shipbuilding and aircraft construction.

Print run: 5,200 copies DRAHT, 4,000 copies WIRE

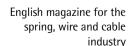
Qualified circulation: 5,120 copies DRAHT, 3,931 copies WIRE

Frequency: 6 times per year DRAHT, 4 times per year WIRE

Volume: 73th Volume (2022) DRAHT, 72th Volume (2022) WIRE

Membership/Participation:

ICFG (International Cold Forging Group)
IWMA (International Wire+Machinery Association)
Netzwerkdraht e.V. (network of the German wire industry)
VDFI (German spring industry association)
VDKM (German wire and cable machinery manufacturers association)



TOPICS DATES













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Brief Description:

DRAHT (German) and WIRE (English) contain first-hand reports on solutions that can already be profitably applied today in industry as well as trends and developments that will prove their financial worth in the future. The editorial content targets the wire, spring, steel bar, formed parts and cable industry. The magazines are leading in Europe.

DRAHT appears in print six times per year as well as continuously online at www.draht-magazin.de, and is complemented by our newsletters.

WIRE appears in print four times per year as well as continuously online at www.wire-magazine.de, and is complemented by our newsletters.

Original reports from research and science are also published online in German and English at www.umformtechnik.net/whitepaper/.

DRAHT and WIRE are members of the International Wire+Machinery Association (IWMA). DRAHT is also a member of the VDKM, the German wire and cable machinery manufacturers

association, and the VDFI, the German spring manufacturers' association and is the reporting publication for the International Academy of Production Engineering (CIRP).

WIRE is the reporting publication for the International Cold Forging Group (ICFG).

DRAHT and WIRE deliver core information for technical decision makers. They report on the production and processing of wire, strip and wire ropes, cables, springs and formed parts.

This is rounded off by analysis reports and articles on research, business, trade fairs and markets relating to the industry.

Compact, easy-to-read original articles from industry, research, science and editorial research shed light on state-of-the-art developments and trends in production technology for wire, strip, springs and cables and their related processes. The reports on associations, industry and company developments are clearly structured. Short articles on production, auxiliaries and operating materials

for manufacturers and processors of wire and cable as well as the industry itself are set out in sections and are therefore easy to find. Detailed unedited research reports, or white papers, are published in German and English at www.umformtechnik.net.



Editor-in-Chief

Tel.: +49 951 861-118 Fax: +49 951 861-149

E-Mail: joerg.dambock@meisenbach.de









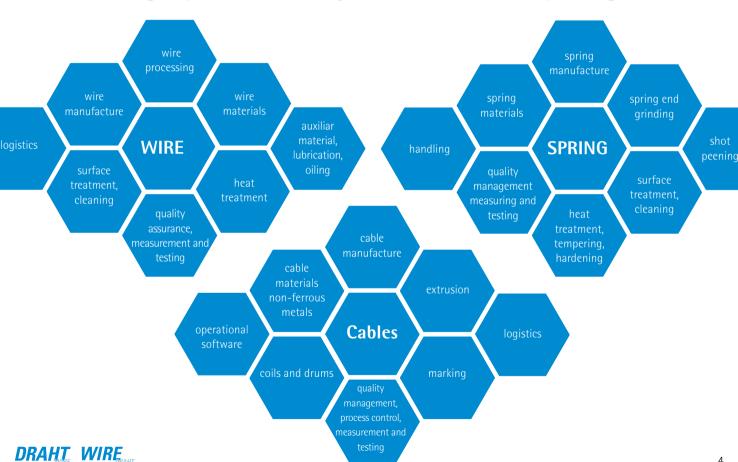








The following topics are the subject of continuous reporting























Furthermore DRAHT and WIRE report on:



Further categories are:

industry news | orders+projects, associations, people, business, trade fairs, conventions, calendar, research, products | for manufacturers, products | from the industry, media, who|what|where



























Topics and Dates DRAHT

1/2022 March Wire | Spring | Cable

> Editorial deadline 17 02 2022

Advertising deadline 24 02 2022

> **Publication date** 21.03.2022

Pre-fair issue for wire 2022 Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems, winding, unwinding and rewinding equipment, c-technologies, quality management, measuring and testing, heat and surface treatment, joining grids, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and shaped part

Trade fairs

HMI Hannover Messe, Hanover, 25. - 29.04.2022 Control, Stuttgart, 03. - 06.05.2022

2/2022 June Wire | Spring | Cable

Editorial deadline 05 05 2022

Advertising deadline 12 05 2022

> **Publication date** 10.06.2022

Trade fair issue wire 2022 Focus on wire |springs | cable+rop In this issue, DRAHT presents trade fair highlights, new processes, technologies and trends from the world's leading trade fair

of the wire industry.

Trade fairs

wire 2022, Duesseldorf, 20. - 24.06.2022 Automatica, Munich, 21. - 24.06.2022 Surface, Stuttgart, 21. – 23.6.2022

3/2022 July Wire | Spring | Cable

Editorial deadline 30 06 2022

Advertising deadline 07 07 2022

Publication date 29 07 2022

Focus on springs | cable+rope

materials, production, spring end grinding, shot peening, tempering, hardening, quality management. measuring and testing, sorting, storage / heat and surface treatment, c-technologies; extrusion, stranding, auxiliaries, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking























Topics and Dates DRAHT

4/2022 September Wire | Spring | Cable

> Editorial deadline 16 08 2022

Advertising deadline 23 08 2022

> **Publication date** 15.09.2022

Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems, winding, unwinding and rewinding equipment. c-technologies, quality management, measuring and testing, heat and surface treatment, joining grids, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and shaped part

Trade fairs

Aluminium, Duesseldorf, 27. - 29.09.2022 IMT/MSV, Brno/Czech Republic, 03. - 07.10.2022 Parts2clean, Stuttgart, 11. - 13.10.2022

5/2022 October Wire | Spring | Cable

Editorial deadline 19 09 2022

Advertising deadline 26 09 2022

> **Publication date** 20.10.2022

Focus on wire

materials, production, spring end grinding, shot peening, tempering, hardening, quality management, measuring and testing, sorting, bearing, heat and surface treatment, c-technologies

6/2022 November Wire | Spring | Cable

Editorial deadline 27 10 2022

Advertising deadline 07 11 2022

Publication date 30.11.2022

Focus on cable+rope

materials, production, extrusion, stranding, aids, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking, c-technologies process control, quality management, measuring and testing, fibre optic cables

This issue includes the DRAHT wall calendar 2023





















Topics and Dates WIRE

1/2022 March Wire | Spring | Cable

Editorial deadline 08.02.2022

Advertising deadline

Publication date 10.03.2022

Pre-trade fair issue wire 2022
Focus on wire

materials, production, processing, drawing, straightening, cutting to length, handling systems, coiling, decoiling and recoiling equipment, c-technologies, quality management, measuring and testing, heat and surface treatment, joining, meshes, fabrics, braids, welding wire, stranding, wire ropes, wire products, punched, bent and formed part

Trade fairs

Cabex, Moskau, Russia, 15. – 17.03.2022

2/2022 June Wire | Spring | Cable

Editorial deadline 27.04.2022

Advertising deadline 04.05.2022

Publication date 01.06.2022

Trade fair issue for wire 2022
Focus on wire | springs | cable+rope
In this issue, WIRE presents trade fair highlights, new
processes, technologies and trends from the world's
leading trade fair for the wire industry.

Trade fairs

wire 2022, Duesseldorf, 20. - 24.06.2022



















Topics and Dates WIRE

3/2022 September
Wire | Spring | Cable

Editorial deadline

Advertising deadline

Publication date 08.09.2022

Trade fair edition for wire China Focus on spring

materials, production, spring end grinding, shot peening, tempering, hardening, quality management, measuring and testing, sorting, bearing / heat and surface treatment, c-technologies.

Trade fairs

IMTS, Chicago/USA, 12. – 17.09.2022 wire China, Shanghai/PR China, 26. – 28.09.2022 IMT/MSV, Brno/Czech Republic, 03. – 07.10.2022 wire Southeast Aisa, Bangkok/Thailand, 05. – 07.10.2022 wire South America, Sao Paulo/Brazil 25. – 27.10.2022

4/2022 November

Wire | Spring | Cable

Editorial deadline 10.10.2022

Advertising deadline 17.10.2022

Publication date 10.11.2022

Trade fair edition for wire India Focus on cable+rope

materials, manufacturing, extrusion, stranding, auxiliaries, handling systems, winding, unwinding and rewinding equipment, spools and drums, marking, c-technologies, quality management, measuring and testing, fiber optics

Trade fairs

wire India 2022, Mumbai/India, 23. – 25.11.2022 Fastener Fair Italy, Milano/Italy, 30.11. – 1.12.2022



















Ad Rates and Ad Formats*



1/1 page

PS: 184 mm x 260 mm B: 210 mm x 297 mm

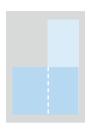
4.215.- €



Junior Page

PS: 130 mm x 184 mm B: 142 mm x 201 mm

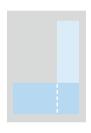
2.590.- €



1/2 page

PS: 184 mm x 127 mm PS: 90 mm x 260 mm B: 102 mm x 297 mm B: 210 mm x 147 mm

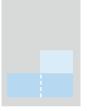
2.380.- €



1/3 page

PS: 184 mm x 81 mm PS: 59 mm x 260 mm B: 72 mm x 297 mm B: 210 mm x 98 mm

1,825.-€



1/4 page

PS: 184 mm 59 mm PS: 90 mm x 127 mm B: 55 mm x 297 mm B: 210 mm x 76 mm

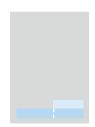
1,580.-€



1/6 page

PS: 184 mm x 45 mm PS: 59 mm x 127 mm

1.220.- €



1/8 page

PS: 184 mm x 27 mm PS: 90 mm x 59 mm

930.- €



Best Placement:

Front cover page 2nd cover page 3rd cover page Back cover page Eve-catcher Lead page

Surcharge for other compulsory placement instructions and confirmed placements +10%

Placement agreements are invalid, if the publishing house is not provided on time with the necessary data by ad submission and closing date deadline.



4.565.- € 4,345.-€

4,565.- €

2.950.-€

2,050.-€

* Special formats on request PS: Print Space

B: Bleed

Formats = width x height

Ad formats bleed off: Bleed ad format plus 3 mm allowance on all sides





€

PRINT

Ad Rates and Ad Formats

Colours:

Colours from the Euro Colour Scale CEI 12-66 DIN 16539 included in price /

special colours

(no discount available) each 1,060.- €

Magazine format:

DIN A 4, 210 mm wide x 297 mm high

Discounts:

Ads within 12 months (insertion year):

Frequency discount

3 Ads 5 % 6 Ads 10 % 9 Ads 15 % 20 % 20 %

Millimetre price classifieds 8.65 €

Ad specials:

Inserts

up to 25 g: 405.- ∈ up to 50 g: 510.- ∈

Maximum format available for loose inserts: 205 x 297 mm

Rates for bound inserts on request



Philipp Riegel
Media Consultant
Tel.: +49 951 861-125
Fax: +49 951 861-158
philipp.riegel@meisenbach.de



















Advertorial Print

As an increasingly popular advertising medium, the Advertorial offers you plenty of scope to communicate content. The reading flow is not interrupted, on the contrary - text and images are embedded in the editorial section both in terms of look and feel

ADDED VALUE FROM ADVERTISING WITH **ADVERTORIALS**

Your advertising message will benefit from intensive exposure with an enduring impact - creating reader value that lasts! Don't just give your B2B target group advertising input but use storytelling to build long-term trust in your company. By including your logo, you will enhance the profile of your brand. In addition, the strong and trusting relationship we have with our readers will automatically transfer to your advertorial!

1 page Advertorial: 2.830.-€

You send us your text and images and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel

We need: 2 images | Company logo | Main text minimum: 1,600 characters Maximum: 3,000 characters (incl. spaces, headings and captions): The price includes one proofing cycle.*

Texts researched and produced on behalf of the editorial staff (price on request):

The text is written by our editors in consultation with you and then adapted to the DRAHT/WIRE layout. The price includes one proofing cycle. **

1/2 page Advertorial: 1.730.- €

You send us your text and images and we take care of the layout, embedding your text in an editorial setting, both in terms of look and feel

We need: 1-2 image | Company logo | Main text minimum: 600 characters | Maximum: 1,500 characters (incl. spaces, headings and captions). The price includes one proofing cycle.*

Texts researched and produced on behalf of the editorial staff (price on request):

The text is written by our editors in consultation with you and then adapted to the DRAHT/WIRE layout. The price includes one proofing cycle. **

We will also be glad to publish your advertorial online as an option. You will find the prices for this on page 18.





















^{*} Every additional proofing cycle will incur a charge of 100.- €.

^{**} Travel expenses will be charged to the customer without surcharge.

DRAHT - Wall Calendar 2023 (enclosed in issue 6/2022 with an edition of 5,200 copies)



Placements and number of banners are variable

1.500.- €

850.- €

850.-€

850.-€

850.-€

















Specifications

Magazine format: 210 mm wide x 297 mm high

Print space: 184 mm wide x 260 mm high

Printing and binding methods: 4c offset printing (80 lpc-screen) on coated paper (chlorine free). Wire stitching or adhesive binding.

Data creation and delivery: Please send us your ads ready for publishing in one of the programs and formats mentioned above, if possible as PDF/X-4 data (Output Intent: PSO-coated_v3.icc) with 3 mm bleed. We are happy to provide you with InDesign PDF job options and color profiles for PDF creation. Binding proofs are desirable for colour advertisements.

Should it be necessary to edit other files or adapt the layout, we have to charge you our cost price of 72.- €/hour.

Your data can be processed by us with the following programs:

- Adobe Acrobat Pro DC
- Adobe InDesign (Version CC)

- Adobe Illustrator (Version CC)
- Adobe Photoshop (Version CC)

Image data in original sizes requires a resolution of 300 dpi (min. 600 dpi for line drawings). Indexed, LAB and RGB image data are converted by an in-house generated separation curve into the CMYK mode (the colour space is modified). This can lead to colour deviations, for which we cannot assume any liability.

Colours: Bio-Printing inks (CMYK, special colours available on request.

Proof: When making the proof please consider that our printer works with standard PSO-ISO 12647-2 values both in the preparatory and in the printing stages. If you are unable to provide us with a binding colour proof or can only supply a digital colour printout, please note that your file will be printed in compliance with the PSOcoated_v3.icc. If you are interested, please contact Anna Ugrica (anna.ugrica@meisenbach.de, Tel.: +49 951 861-195) who will also tell you the costs.

Data storage: Data will be archived. Unchanged rerun is generally possible. A data guarantee is, however, not assumed.

Guarantee: By sending incomplete or differing data (texts, colours or images) we do not assume any liabilities for the correct print. Faulty exposure caused by incomplete or flawed files, incorrect settings or incomplete information will be invoiced to the customer. This also applies to additional composition and reproduction work as well as the creation of flawed proofs.

Contact:

Anna Ugrica, Order Management anna.ugrica@meisenbach.de Tel.: +49 951 861-195

Delivery address:

Schleunungdruck GmbH Inserts: for attention of Thomas Gesell Eltertstraße 27 97828 Marktheidenfeld/Germany Tel.: +49 9391 6005-33



















Distribution

Subscription prices 2022*

Print	DRAHT	WIRE
Issues per year	6	4
Domestic incl. postage and 7% VAT	105 €	64 €
Abroad Europe	114 €	72 €
Abroad world	147 €	90 €

Digital	DRAHT	WIRE
Digital	95,-€	54,-€
Premium (Print + Digital) domestic	120,- €	79,- €
Premium (Print + Digital) europe	129,- €	87,- €
Premium (Print + Digital) world	162,- €	105,- €

^{*}All prices incl. delivery charges

Terms of payment: After invoicing by bank transfer, credit card or PayPal.

.European Union (EU): If you provide us with your tax identification number, it will be tax-free, otherwise we will have to add 7% VAT for magazines.

Other foreign countries: VAT-free

Geographical distribution analysis DRAHT and WIRE

Germany, Austria, Switzerland	6.850
Europe	5.143
Asien	1.899
South America	681
North America	793
Africa	118
Oceania	97
	15.581



















Cross-Media Opportunities

Coverage (print + online)		
DRAHT	5,200 copies	
WIRE	4,000 copies	
Website DRAHT	10,160 page impressions	
Website WIRE	16,948 page impressions	
Newsletter DRAHT	ca. 2,800 recipients	
Newsletter WIRE	ca. 4,000 recipients	
Twitter	390 follower	
umformtechnik.net	42,745 impressions	

status: June 2021

















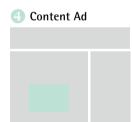




Ad Banner on draht-magazin.de and wire-magazine.de



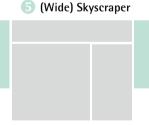
size: 468 x 60 pixels price*: **715.**-€ price**: 1045.- €



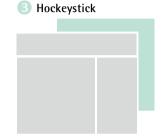
size: 300 x 250 pixels price*: **715.**- € price**: 1.045.- €



size: 950 x 90 pixels price*: 1,045.- € price**: 1,595.- €

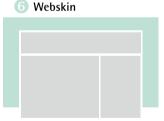


size: (160) 120 x 600 pixels price*: 1.045.- € price**: 1,595.- €



size: 728 x 90 pixels + 120 x 600 pixels price*: 1,045.- €

price**: 1.595.- €



size: (2x) 120 x 600 pixels+ 980 x 90 pixels

price*: 1,250.- € price**: 1,875.- €

Discounts:

Combination discounts are available for simultaneous ad bookings in print and online.

Individual cross-media offers are available on request.

* price for www.draht-magazin.de or www.wire-magazine.de ** price for www.draht-magazin.de and www.wire-magazine.de duration: 4 weeks

Delivery of the banner data incl. linking by e-mail indicating the customer name to Anna Ugrica (anna.ugrica@meisenbach.de).





















Advertorial Online

Our readers should definitely know about your product innovations, your company news or your trade fair?

Then place your message in our editorial environment by booking an advertorial. We will place your information as an article on our website and integrate it into the most fitting category.

All advertorials will be published in our newsletter and displayed as sliders on our website!

Price: 795.- €

Bookable in combination with print adverts – we will be happy to make you an individual offer.

Optional: Increase your reach with our social media package!

Take advantage of our reach on the social networks. If requested, we will publish the advertorial on Twitter.

Surcharge: 150.- €



You can also find our guidelines and examples under: https://umformtechnik.net/wire/Content/Media/Guidelines/lhr-Advertorial



















Ad Opportunities Newsletter





General information: The DRAHT- and the WIRE-Newsletter inform on all important news of the metal working industry. They are sent in HTML-format.

Data formats: JPG, 700 x 120 pixels, max. size 100K Data delivery: Advertising banners should be delivered ready for publication at least 6 working days before the publication date. Delivery by email, quoting the customer's name, to Anna Ugrica (a.ugrica@meisenbach.de).

Rates per Ad (Banner):

575.- € (DRAHT) **575.-** € (WIRE)

Special Newsletter

Our special newsletter is an exclusive newsletter. You as a customer can deliver up to two advertorials and a banner, which will be integrated into the special newsletter. We will publish the advertorials on our website and link to them from the newsletter.

For data protection reasons, we cannot send out a layout that you have designed to our newsletter recipients. Instead, your content will be presented in the look & feel of an editorial newsletter. Our team adds one or two editorial articles to the newsletter, which also contributes to the authentic appearance of the format.

Banner BILD BILD

Advertorial:

- Headline: max. 35 characters, teaser text: max. 350 characters
- 1-2 images, minimum width: 1,000 pixels (16:10), 72 dpi

Banner:

• 700 x 120 pixels, max. 100K

Price: 1,750.- € (DRAHT)
Price: 1,750.- € (WIRE)

















A strong combination

Take advantage of our well-established metal technical magazines for non-cutting forming.

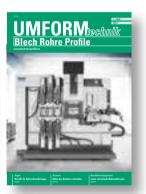
Advertise comprehensively with the greatest reach by means of a combined advertisement in several titles.

Your advantage: more coverage with combination discount!









www.draht-magazin.de

www.wire-magazine.de

www.umformtechnik-magazin.de

www.blechrohreprofile.de

Cross-industry advertising

Suppliers of cross-technology products such as automation technology, control technology, regulation technology and drive technology, quality assurance systems, software solutions, heat and surface treatment plants benefit from combined advertising in the four specialist titles published by Meisenbach Verlag.

Ask for our package savings prices and an offer tailored to your needs!

Contact us: Christian Matthe, +49 951 861-129, christian.matthe@meisenbach.de



















General Terms and Conditions

- In the following General Terms, *advertisement order* refers to the contract on the publication
 of one or several advertisements of an advertiser or others in a printed paper for the purposes of
 circulation.
- Advertisement orders, unless expressly placed for a longer period, must be carried out within one year beginning with the signing of the contract. Only written agreements or written confirmations from the publishers are valid.
- If the advertiser augments his advertisement order or adds another order to it in such a way as to in-crease the number of advertisements, appearing within the one- or two-year period, the probably higher discount will also be granted for already printed advertisements.
- 4. If an order is unfulfilled through no fault of the publishers, the advertiser must return to the publisher the difference between the granted discount and that corresponding to the actual execution of the order, irrespective of any eventual legal duties. The repayment ceases, if the unfulfillment is based on the force majeure in the risk area of the publishers.
- Advertisements, which owing to their presentation cannot be recognised as such, will be marked with the word «Advertisement» by the publishers.
- 6. The publishers have the right to refuse advertisement orders including single terms within a contract and insert orders, by reason of their contents, origin or their technical form, according to the uniform and technically justifiable principles of the publishers, when their content infringes laws or official regulations or when their publication is unfavourable for the publisher. In addition, bound or loose insert orders are only binding after a sample of the bound or loose insert has been submitted and met the approval of the publishers. Inserts, whose form or presentation give the reader the impression that they are part of the newspaper or magazine or which contain foreign advertisements, cannot be accepted. The advertiser will be informed immediately if bis order is refused.
- 7. The advertiser himself is responsible for the content and the legitimacy of text and pictures submitted for the advertisement. Furthermore, it is the duty of the advertiser to exempt the publisher from claims of a third party, even when it should be inhibited, which might arise against the publishers as a result of the execution of the order.
- 8. The advertiser is responsible for submitting the advertisement text and the unobjectionable printing material or inserts on time. The publisher damand immediate replacement of obviously unsuitable or damaged printing material. The publisher guarantee the usual printing quality for the text submitted, in as far as the possibilities of the printing material allow.
- 9. In the case of the completely or partly illegible, incorrect, or incomplete printing of the advertisement, the advertiser is entitled to a price reduction or to a replacement advertisement, however, only in as far as the purpose of the original advertisement was impaired. If the publishers allow the reasonable period for this to expire or if the replacement advertisement is again objectonable, the advertiser has the right to a price reduction or a cancellation of the order. Liability caused by unfulfillment, negligence on singing the contract an unlawful acts are out of the question also with advertising orders placed by telephone. Extent of liability caused by inability to carry out the order or delay are limited to replacement of the foreseeable damages and the indemnification of the relevant advertisement or insert costs. This is not the case for malice and gross negligence of the publishers, their legal representatives and intermediate assistents. The publishers' extent of liability for damages due to failure to provide warranted quality remains uneffected. In commercial business transactions, the publisher are not liable for the gross negligence of intermediate assistants; in remaining cases, the extent of liability for gross negligence towards

- tradesmen is limited to the foreseeable damages up to the corresponding costs. Complaints except for not obvious faults must be forwarded within four weeks after receipt of invoice and voucher.
- 10. The advertiser himself is responsible for typographical errors if the publisher sents him a proof and if he failed to correct the mistake or to return the proof in time.
- 11. For payment of the advertisement invoice within 8 days after date of invoice a 2% discount is granted, payment after 30 days is net. In case of delay or postponement of payment, the advertiser is charged with default interest amounting to 3% above the rate of discount of the Deutsche Bundesbank and with the collection costs. The publisher may also discontinue the execution of the order until the advertisements already published have been paid for, and may demand advance payment for the remaining advertisements.
 - In the case of justifiable doubts in the advertiser's ability to pay, the publisher are entitled to make the publication of further advertisements dependant on the advance payment of the amount and on the settlement of outstanding invoices, even within the duration of an advertising contract and regardless of an originally agreed upon term of payment.
- 12. Where the print-run has been reduced, it is possible to claim a partial reduction in price where several adverts have been booked in advance and where the average distributed print-run quoted either on the rate card or elsewhere is higher than the overall average print-run for the year, starting with the appearance of the first advert. A reduction in the print-run is deemed unjustifiable where it has been reduced by 20% or more for a print-run of up to 50000 copies. The percentage total of the price reduction is calculated in direct relation to the fall in the overall print-run.
- 13. Advertisement rates do not include costs for graphic work, or for the preparation of photos or digital data. If such work is necessary for the execution of an advertising order it will be charged extra. Also, considerable changes in original order can be brought to the account of the advertiser.
- extra. Also, considerable changes in original order can be prought to the account of the advertiser.
 14. At the advertiser's request, the publisher will give evidence of the circulation of the magazine for which advertisements have been placed.
- 15. In box number advertisements the publisher employs the care of a prudent businessman for the custody and punctual transmission of the offer. Registered letters and express letters concerning box number advertisements will be forwarded by normal post only.
- 16. Enclosures accompanying offers and applications forwarded to the advertiser in reply to a box number advertisement remain the property of the sender and must be returned to him.
- 17. Printing material, which the advertiser does not expressly demand to be returned to him, is kept by the publisher for two years, however, the publisher cannot be held reponsible for any damage or loss caused by force majeure.
- 18. Place of payment and place of jurisdiction, in as far as the law does not forcibly prescribe otherwise, is Bamberg.
 Even if the residence or usual domicile of the advertiser is unknown at the time of the endorsement of a claim, or if the advertiser moves out of the area covered by the law, after the conclusion of the contract, Bamberg remains the place of jurisdicton.
- 19. The advertising mediators and agencies are obliged to respect the rate card of the publishers, in their offers, contracts and accounts with advertisers. The agency commission granted by the publishers may be forwarded neither in part nor in full, neither directly nor indirectly to the advertiser.
- 20. Should one of the preceding stipulations be without legal force, the validity of those remaining is
- 21. Advertising orders can be cancelled up to the closing date for advertisements. Cancellation must be made in writing or in text form (by mail, fax or e-mail). If the advertisement has already been printed, the customer must pay for the advertisement. Otherwise, the publisher may demand reimbursement of the costs incurred up to the cancellation in accordance with the statutory provisions.

























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